Allied

Stores

ADMINISTRATIVE FILE 6
Survey - Allied Stores

International Brotherhood of
TEAMSTERS, CHAUFFEURS
WAREHOUSEMEN & HELPERS of America
AFFILIATED WITH AMERICAN FEDERATION OF LABOR

DAVE BECK
General President

25 LOUISIANA AVENUE, N.W. • WASHINGTON 1, D. C. • STERLING 3-0525

October 11, 1956

this letter was sent this date to all persons on Research Roster

Enclosed herewith is a study made on Allied Stores. We thought this might be of interest and information to you.

Also enclosed is an Internal Revenue ruling on owner-drivers. Please let me know if you want any additional information.

Fraternally yours,

Abraham Weiss

Abraham Weiss
Economist

Enclosures 2

AlW:zk

ADMINISTRATIVE FILE
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ALLIED STORES

Corporate Structure, Financial Status and Extent of Union Organization

Research Department
International Brotherhood
of Teamsters

October 1956

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ALLIED STORES

The company was incorporated in Delaware in May 1928, as Hahn Department Stores, Inc. The present title was adopted in 1935.

Directly and through subsidiaries, the company conducts the nation's largest department store operation. It is comprised of 32 complete department stores, 7 major branch units, 33 junior department stores and 3 specialty shops. Their business is concentrated largely in the Middle East, Central and New England sections. Jordan Marsh, in Boston, is the largest unit, followed by Stern Brothers in New York.

The merchandise handled is mainly clothing and accessories for men, women and children, and general merchandise for home needs, emphasising household appliances.

Allied Stores wholly owns Alstores Realty Corporation. This corporation arranges long term loans for new and remodeled stores, then buys the property at cost from Allied Stores and in turn, leases it back. On January 31, 1955, Alstores Realty and its consolidated subsidiaries held 172 leases, each for three years or more.

The officers of Allied Stores are as follows:

*B. E. Puckett, Chairman
Director of various Allied Stores and
Lehman Corp., Director
Pee Wee Corp., Director
Wayne Petroleum Co., President & Director
Robinson-Puckett, Inc., Director
Bankers Trust Co., NYC, Director
Twentieth Century Fox Corp., Director

*C. E. McCarthy, President
Director of various Allied Stores and
Allied Purchasing Corp., President & Director
Metasco, Inc., President & Director
Alstores Realty Co., Vice-President & Director

*E. R. Mitton, Vice President
Jordan Marsh Co., President & Director

*Albert Coons, Vice President
Pomeroys, Inc., Reading, Pa., President & Director
Lebanon County Trust Co., Vice-President & Director
No Mend Hosiery, Inc., Director
and Director of 3 additional Allied Stores

*Theodore Schlesinger, Vice President

*J. H. Calvert, Vice President
Joske's of Texas, President
Alamo National Bank, Director
Trinity University, Trustee

*W. E. McCormick, Vice President

*T. R. Brouillette, Vice President
MRA Inc., President, Treasurer & Director
KOL Inc., Director

R. L. Anderson, Vice President

J. H. Reedy, Vice President

A. C. Hallan, Secretary & Treasurer

R. W. Button, Assistant Secretary

J. R. O'Hanlon, Assistant Secretary

R. W. Kuhl, Assistant Treasurer

Directors:

C. C. Anderson

C. B. Barnes, Jr.
Hemenway & Barnes, Law Firm, Partner
E & F King Co., Director
Jordan Marsh Co., Director
Rockland-Atlas National Bank of Boston, Director
Washburn Co., Director

Mrs. T. C. Davis

P. J. Ebbott
Chase Manhattan Bank, Vice-Chairman
Moore-McCormack Lines, Inc., Director
International Paper Co., Director
Oberlin (Ohio) College, Trustee & Chrm. Invest. Committee
Belding Heminway Co., Director
Discount Corp. of New York, Member Executive Com. & Director
N. Y. State Chamber of Commerce, Vice President

H. C. Flanigan
Manufacturers Trust Co., President & Director
Dollar Savings Bank, Trustee
N. Y. Fire Insurance Co., Director
Stern Brothers, Director
Hilton Hotels Corp., Director
N Y, New Haven & Hartford RR, Director
Cornell University, Trustee
General Aniline & Film Corp., Director
Anchor Hocking Glass Corp., Director
Beekman-Downtown Hospital, Director

R. R. Guthrie

R. C. Kramer
Belding Heminway Co., Chairman
Interstate Dept. Stores, Chairman
Pendleton Mfg. Co., Director
Gimbel Brothers, Director

M. P. McNair
Professor, Harvard Graduate School of Business Administration
John Wanamaker, Trustee & Director
Ed. Schuster & Co., Director
National Retail Dry Goods Assn., Director
Cambridge Mass. Trust Co., Director
Indian Head Mills, Inc., Director

Eustace Seligman
Sullivan & Cromwell, 48 Wall Street, NYC, Partner
Marine Midland Corp., Director
Marine Midland Trust Co. of N Y, Director
Federal Home Loan Bank of N Y, Director
American Motors Corp., Director

H. J. Szold
Lehman Bros., 1 William St., NYC, Partner
Bing & Bing, Inc., Director
Interstate Dept. Stores, Inc., Director
Climax Molybdenum Co., Director
Gimbel Brothers, Inc., Director
Firth Sterling, Inc., Director
General Cigar Co., Director
Brunswick-Balke-Collender Co., Director
Triarch Corp., Ltd., Director
Jewel Tea Co., Director

and all officers listed above marked (*).

Recent and Proposed Expansion

New stores opened since 1955 include:

Bon Marche -- Bellingham, Washington, in September 1955. This makes the tenth outlet for Allied Stores in the State of Washington.

Jordan Marsh -- Miami, Florida
-- Ft. Lauderdale, Florida, in 1955

Joske -- Gulfgate Shopping Center near Houston, Texas, in August 1956.

Maas Brothers -- Sarasota, Florida, on October 1, 1956. This makes five Maas Brothers stores in Florida.

New stores recently acquired by Allied Stores include:

Halle Brothers -- Canton, Ohio (2 stores) in September 1955. Theae are to be run by Polsky's of Akron.

Cain-Sloan Co. -- Nashville, Tennessee, in October 1955.

New stores or shopping centers to be built are as follows:

Alstores is developing a large regional shopping center to be known as Bergen Mall, in Paramus, New Jersey. This center will contain a sister store to Stern Brothers of New York City, which will be about 75% as large as the New York store.

Alstores is also developing another center north of Boston, located at Peabody, Massachusetts, which will be known as North Shore Center, which will contain another large branch of Jordan Marsh. This is scheduled to be opened in mid-1957.

In Minneapolis, it is developing another center to contain a branch of the Donaldson store. This is also scheduled for 1957 opening.

For the fall of 1956, there is scheduled an addition to Rollman's with a new suburban store to be opened in Swifton, Ohio.

On July 3, 1956, they announced that a new Bon Marche suburban department store would be built at Overlake Park, a few miles east of Seattle.

The Allied Stores consolidated balance sheet shows:

	Year Ending Jan. 31 1956	1955
Net Sales including leased departments	$581,900,823	$543,984,209
Cost of Sales	384,392,303	360,158,863
Operating Expense	162,154,730	150,350,185
Operating Income	35,353,790	33,475,161
Depreciation & Amortization	4,883,045	4,465,567
Income Taxes	15,200,000	14,100,000
Interest Expense	1,379,735	1,543,809
Net Income	13,972,103	13,230,847
Preferred Dividend	1,015,628	1,035,328
Common Dividend	7,648,752	6,604,921
Balance after Dividend	5,307,723	5,590,598
*4% Preferred Earnings	$54.39	$51.69
*Common Earnings	$4.96	$5.50
*Shares: Preferred	256,879	255,957
Common	2,612,009	2,216,709
Earned Surplus	90,885,473	85,577,750

The following is a comparison of the first and second quarters, 1956 reports and the six-month and 12-month periods ending July 31, 1956:

Quarters ended	Net Sales	Net Income
Apr. 30, 1956	128.801,984	1,514,371
Apr. 30, 1955	120,665,038	1,503,666
Jul. 31, 1956	135,214,048	1,443,577
Jul. 31, 1955	126,789,822	1,675,874

6 months ended	Net Sales	Net Income
July 31, 1956	264,016,032	2,957,948
July 31, 1955	247,454,859	3,179,540
12 months ended		
July 31, 1956	598,461,995	13,750,511
July 31, 1955	559,834,248	13,778,138

Extent of Union Organization

The following table summarizes the extent of union organization among Allied Stores operations. The information is incomplete; nevertheless, it is all that was presently available from a canvas of Department of Labor and National Labor Relation Board files, various Teamster Joint Councils and Research Departments, and information on hand at the International Union. The table does not include Allied's purchasing and real estate operations.

According to our present information, Teamster organization in various operations of Allied Stores is concentrated on the West Coast. Other centers with some IBT organization include the Central Conference with Minneapolis and St. Paul, Minnesota, and Cincinnati and Cleveland, Ohio. In the Eastern Conference Area, Teamsters have organized drivers and warehouse employees at the following locations: Syracuse, New York; Long Island, New York; Cambridge, Massachusetts; Pottsville and Reading, Pennsylvania; and Bridgeport, Connecticut.

At three Central States Area locations -- Muskegon and Grand Rapids, Michigan; and Springfield, Ohio, various Allied Stores units use an outside delivery service, which is Teamster organized.

Summary of Organization of Allied Stores Operating Units

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Anderson				
Boise, Idaho	Unorganized			
Weiser, Idaho	May be Meat Cutters	#368		
, Idaho				
, Idaho				
, Idaho				
, Idaho				
Ontario, Oregon	Meat Cutters #368	2		All employees in retail market
, Wash.				
, Wash.				
, Utah				
, Utah				
Black's (The James Black Dry Goods Co.)				
Waterloo, Iowa	Unorganized			
Bon Marche				
Lowell, Mass.				
Eugene, Oregon	Unorganized	(Approximately 50 employees in unit)		
Walla Walla, Wash.	(RCIA lost election in 1954)			
Everett, Wash.	RCIA #448			
	IBT #38	6	1-1-59	Warehouse & Drivers
Longview, Wash.	IBT #58	7	4-1-57	Warehouse & Drivers
Northgate, Wash.	IBT #130	135	6-1-58	Warehouse, Packers, Checkers, Receiving & Shipping Clerks
Seattle, Wash.	RCIA #1207			
	IBT #342	140	6-1-58	Office Workers
	Lithographers #45	2		All litho employees
Bellingham, Wash.	(Opened September 1955)			
Tacoma, Wash.	RCIA #367			
	IBT #599	11	4-1-58	Warehouse, Shipping & Receiving Clerks
Yakima, Wash.	IBT #524	24	4-1-57	Warehouse, TV & Appliance Repairmen, Drivers
Spokane, Wash.	IBT #334	23	4-1-58	Warehouse, TV & Appliance Repairmen, Shipping & Receiving Clerks, Markers, Checkers & Packers

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Bon Marche, cont. Spokane, Wash. (continued)	(RCIA lost election in 1948)	(226 in bargaining unit)		(All employees except IBT, maintenance & repair)
	Bldg. Service Employees #202	17		Janitors, elevator operators, porters & maids
	Hotel & Restuarant Employees #400	25		All restuarant employees excluding bakery & other store employees
Bon Marche-Palace Spokane, Wash.	IBT #334	5		Warehouse, Shipping & Receiving Clerks & Servicemen
Bon Marche Ogden, Utah				
Bon Ton Lebanon, Pa.	Unorganized			
Cain-Sloan Co. Nashville, Tenn.	(Purchased in October 1955)			
Dey Bros. Syracuse, N.Y.	Bldg. Service Employees #200	33		Elevator Operators, Paper balers, Janitors, Porters, Maids
	IBT #317	16		Warehouse
L. S. Donaldson's Minneapolis, Minn.	IBT #638	35	5-31-58	Drivers, Warehouse, Greasers, Furniture Finishers & Repairmen, Platform men, Belt Boys
Rochester, Minn.				
Rapid City, S.D.				
Fields Jackson, Mich.	Unorganized	(Approximately 9 employees)		(Warehouse)

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Gertz				
Flushing, LI, NY	IBT #804			Warehouse
Jamaica, LI, NY	IBT #804			Warehouse
(One listed at Hollis, LI, NY this may be one of the two above)	IBT #804	78		Warehouse
Hickaville, NY				
Golden Rule				
St. Paul, Minn.	RCIA #2		eff. 5-1-56	All store employees
	IBT #503	9	5-31-55	Warehouse
Guggenheimers				
Lynchburg, Va.				
Halle Bros.				
Canton, Ohio	(Purchased in September 1955)			
Heers				
Springfield, Mo.				
Harpolsheimers				
Grand Rapids, Mich.	Unorganized			
Muskegon, Mich.	Unorganized (May be known as Hardy-Herpolsheimer)			
Jordan Marsh				
San Diego, Cal.				
Boston, Mass.	RCIA #1291	2500	1-31-53	Salespersons exclude people with less than 90 days & ALL SUBURBAN STORES
Cambridge, Mass.	IBT #25)	200	5-30-55	(Warehouse, Drivers, Mechanics, Garage Men
Quincy, Mass.	IBT #25)			(
	IBT #25)			(
	RCIA #1291			All Outside major appliance salesmen
Miami, Fla.	(Opened in 1955)			
Ft. Lauderdale, Fla.	(Opened in 1955)			

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Joskes of Houston Houston, Tex. Gulfgate Shopping Center, Houston, Tex.	(Opened August 1956)			
Joskes of Texas San Antonio, Tex.				
Kennington Co. Jackson, Miss				
Laubacks Easton, Pa.				
Levy's Savannah, Ga.				
Maas Brothers Lakeland, Fla.	Unorganized			
St. Petersburg. Fla.	Unorganized			
Tampa, Fla.	Unorganized	(2 locations.	Franklin & Zack and Store for	
Sarasota, Fla.	(Opened October 1, 1956)			Homes)
(There is a warehouse for Maas Brothers in Tampa with approximately 75 employees.)				
Meyers Greensboro, N.C.				
Morehouse-Fashions Columbus, Ohio				
Mullers Lake Charles, La. Sulmar-DeRidder, La.				
New Castle Dry Goods Co. New Castle, Pa.	Unorganized			

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
O'Neills Baltimore, Md.				
Paris of Montana Great Falls, Montana	RCIA #57 IBT #45	Appr. 75 5	9-57 8-15-56	Retail Clerks Warehouse & Drivers
Pecks Kansas City, Mo.				
Polakys Akron, Ohio	Unorganized			
Pomeroys Harrisburg, Pa.	Unorganized	(18 warehouse employees in bargaining unit under IBT Local 776 jurisdiction)		
Pottsville, Pa.	IBT #429	6		Drivers, Helpers & Warehouse
Reading, Pa.	IBT #429	8		Drivers, Helpers Platform men
Wilkes-Barre, Pa.	Unorganized	(18 warehouse employees in bargaining unit under IBT Local 401 jurisdiction)		
Levittown, Pa.				
Quackenbush Paterson, N. J.				
Rands Bridgeport, Conn.	IBT #191	12		Drivers, Warehouse
Robinson-Schwenn d/b/a Dentons Hamilton, O.	(RCIA last election in 1949)			
Rollmans Cincinnati, O.	RCIA #1594 IBT #100	674 15		All store employees Warehousemen
John Ross Middletown, O.				

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Sterling-Lindner-Davis Cleveland, O.	IBT #392	27	6-1-58	Warehouse, Drivers, Helpers, Shipping Clerks
Sterns New York, NY	Retail, Wholesale & Dept. Store Employees #5	1400		
	Bldg. Service Employees #32-B	15		Starters, Elevator Operators
Great Neck, NY				
Titche-Goettinger Dallas, Texas	Unorganized	(Retail Clerks -- approx. 375 Cafeteria -- approx. 25 Salvage Crew -- approx. 25 Warehouse, Drivers & Office -- approx. 75)		
Troutmans Butler, Pa. Connellsville, Pa. Dubois, Pa. Greensburg, Pa. Indiana, Pa. Latrobe, Pa. New Castle, Pa.	Unorganized			
Warren, Pa.	Unorganized			
Waites Pontiac, Mich.	Retail Clerks			Inside Employees
Wrens Springfield, O.	Unorganized.			

The following information was received regarding stores which hire delivery service:

Fields Jackson, Mich.	Unorganized	(They use a city delivery company. Three employees are involved as drivers and helpers.)		
Herpolsheimer Muskegon Service Co. Muskegon, Mich.	IBT #527	3	5-30-58	Drivers & Warehouse

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Berpolshiemer Retail Service Co. Grand Rapids, Mich.	IBT #406	20	2-1-58	Drivers & Warehouse
Wrens Springfield, O.	IBT #654 (They use a city delivery company which is included under the IBT Central States Local Cartage Agreement.)			

10-8-56

ADMINISTRATIVE FILE
Survey - Allied Stores

W. L. PILAND
SECRETARY-TREASURER AND
BUSINESS MANAGER
RI-1456

J. M. LACY
PRESIDENT AND BUSINESS
REPRESENTATIVE
RI-1456

Dallas General Drivers, Warehousemen and Helpers

AFFILIATIONS
LOCAL
TEAMSTERS JOINT COUNCIL NO. 80
SOUTHERN CONFERENCE OF TEAMSTERS
TEXAS CONFERENCE OF TEAMSTERS
DALLAS CENTRAL LABOR COUNCIL
BUILDING TRADES COUNCIL

LOCAL UNION NO. 745
1727 YOUNG ST. DALLAS, TEXAS

AFFILIATIONS
INTERNATIONAL BROTHERHOOD OF TEAMSTERS,
CHAUFFEURS, WAREHOUSEMEN AND HELPERS
AND
NATIONAL
AMERICAN FEDERATION OF LABOR – CIO
TEXAS STATE FEDERATION OF LABOR – CIO

October 1, 1956

Mr. Abraham Weiss
Economist
25 Louisiana Avenue, Northwest
Washington 1, D. C.

With reference to your letter of September 17, 1956, pertaining to information concerning operations of Allied Stores, Inc. in the jurisdiction of Joint Council No. 80.

Joint Council No. 80 is comprised of Local Unions No. 577, Amarillo, Texas; Local Union No. 583, Abilene, Texas; Local Unions No. 47 and 767, Fort Worth, Texas, Local Union No. 745, Dallas, Texas and Local Union No. 583, Shreveport, Louisiana. I have contacted all respective Locals in Joint Council No. 80 and they are unable to find any stores, Allied or subsidiaries, operating within the jurisdiction of their Local Unions.

In Dallas, Texas, concerning Titche-Goettinger. They have a very large retail department store--headquarters, Main, Elm and St. Paul Streets. They have a warehouse at 5102 Peeler.

The department store on Main, Elm and St. Paul Streets has approximately 375 employees consisting of retail clerks. Salvage people in the basement consist of approximately 25 people and they have a cafeteria with approximately 25 people. The rest of the employees, are in a very large majority woman. The department store on Main, Elm and St. Paul Streets consists of seven floors and a basement.

Mr. Abraham Weiss--2 October 1, 1956

The warehouse, 6102 Fowler, consists of approximately 75 employees--truck drivers, warehousemen and and office employees. We do not know what per cent are male or female. Drivers starting rate is $57.50 per week. They operate approximately 30 trucks. They have 5 gates in which to enter or leave the warehouse property.

Efforts have been made in the past to organize this warehouse. The turnover is very rapid, with the exception of a few employees, in our estimation approximately 15 or 20 who are very old in age--50 to 60 years old, who have been with the company for some 10 to 15 years. At this time we have had no encouragement other than from some of the younger employees, which in many cases, does not stay with the company more than 30 to 60 days.

I take this opportunity to apologize for the delay in answering your correspondence of September 17th, pointing out that in the Western part of the country such research is very difficult for the Local Unions in that territory. The towns are very far apart and the Local Unions have a very small staff representing them.

If further information is needed would appreciate your advising us.

Fraternally yours,

W. L. Piland

W. L. Piland
Secretary-Treasurer
and Business Manager
Joint Council No. 80

WLP:AW
OSIU#45
cc: Mr. M. W. Miller
Southern Conference of Teamsters
Local Union No. 47
Local Union No. 568
Local Union No. 577
Local Union No. 583
Local Union No. 745
Local Union No. 747

ADMINISTRATIVE FILE
Survey - Allied Stores

MICHIGAN CONFERENCE OF TEAMSTERS
International Brotherhood of Teamsters, Chauffeurs,
Warehousemen and Helpers of America
2741 TRUMBULL AVENUE
DETROIT 16, MICH.

JAMES R. HOFFA
PRESIDENT

F. E. FITZSIMMONS
SECRETARY-TREAS.

September 28, 1956

Mr. Al Weiss
Economist
25 Louisiana N. W.
Washington 1, D. C.

Dear Al:

We have made surveys on all of our local unions, and find that there are no other Allied Store Operations than those indicated in the survey returned to you last week.

Sincerely,

Duane Johnson
DJ

DJ/db

Duane Johnson

ADMINISTRATIVE FILE
Survey - Allied Stores

MICHIGAN CONFERENCE OF TEAMSTERS

International Brotherhood of Teamsters, Chauffeurs,
Warehousemen and Helpers of America

2741 TRUMBULL AVENUE
DETROIT 16, MICH

JAMES R. HOFFA
PRESIDENT

F. E. FITZSIMMONS
SECRETARY-TREAS.

September 25, 1956

Mr. Al Weiss
Economist
25 Louisiana N. W.
Washington 1, D. C.

Dear Al:

Enclosed is a letter concerning the Fields Department Store, a participant in the Allied chain.

This gives more accurate and current information on the Allied survey.

Sincerely,

Duane

Duane Johnson

DJ/db

Info said wasn't completely accurate

JAMES L. McCANN
Secretary-Treasurer
Phone: ST 2-8201

TRUCK DRIVERS UNION

LOCAL 164 INTERNAT'L BRO. T. C. W. & H.
184 COOPER STREET
Office Phone: ST 2-8201
JACKSON • MICHIGAN

ADMINISTRATIVE FILE
Survey-Allied Stores
X

September 21, 1956.

Mr. Duane Johnson
Michigan Conference of Teamsters
Reaerach Depatment
2741 Trumbull AVe.
Detroit 16, Michigan

Dear Sir and Brother:

The information you desire on L.H. Field Company, Jackson, Michigan is as follows:

1 - Roughly - 9 warehousemen

2 - They sub-contract their deliveries and their working force comprises of 2 drivers and 1 helper.

3 - All people concerned are non-union.

Fraternally yours,

TRUCK DRIVERS UNION
Local No. 164

James McCann

James McCann
Sec'y. Treas.

JMc:en

ADMINISTRATIVE FILE

MICHIGAN CONFERENCE OF TEAMSTERS

Brotherhood of America

DETROIT 16, MICH.

JAMES R. HOFFA

September 21,

Mr. Al Weiss
Economist
25 Louisiana N. W.
Washington 1, D. C.

Dear Al:

Enclosed you will find the summary of Allied Stores.

The Fields Department Store, of Jackson, Michigan, is to the best of our knowledge, unorganized. Deliveries are handled through a city delivery company.

Vanderbilshiemers Department Store, of Muskegon and Grand Rapids, have delivery services with names separate from their own. In the case of Muskegon, the delivery service company is called the Muskegon Service Company. In Grand Rapids, the delivery company is called the Retail Service Company.

Wait's Department Store, of Pontiac, Michigan employs a city delivery service to deliver their goods. The Retail Clerk Union has organized the inside employees in that store.

Please let me know if you desire to know the names of the delivery companies handling deliveries for Fields, and Wait's Department Stores, and the attendant information concerning members, expiration dates, and etc...

Sincerely,

DJ/db

Duane Johnson

ADMINISTRATIVE FILE
Survey - Allied Stores
X
X

Statistical Department

JOINT COUNCIL OF TEAMSTERS No. 28

552 Denny Way • Seattle 9, Washington • ELiot 2544

WALTER H. BRIEM
Director

September 21, 1956

Mr. Abraham Weiss, Economist
International Brotherhood of Teamsters
25 Louisiana Avenue, N. W.
Washington 1, D. C.

Dear Mr. Weiss:

In reply to your letter of September 17, we are enclosing the summary which you requested.

You have asked for information on the Northgate Company. The Northgate Company is the Bon Marche and is merely a location rather than an enterprise of the Allied Stores. Consequently, you will note that Bon Marche, Northgate, is a branch of the Bon Marche, Seattle, and there is no separate contract written for this local, there being only one contract for both Seattle Bon Marche stores.

Neither do we have any record of D. M. Read, Inc. If there is such a store in the jurisdiction of Joint Council No. 28, we do not have any labor agreement with them as such.

If any further information is required, please do not hesitate to write.

Yours very truly,

Walter H. Briem

Walter H. Briem

WHB:mb

Enc.

CENTRAL CONFERENCE OF TEAMSTERS

1127 PINE STREET
ST. LOUIS 1, MO.

ST. LOUIS
CEntral 1-6722

DETROIT
WOodward 1-6454

Executive Board

J. R. SOFTA,
Chairman

JOHN T. O'BRIEN,
Vice-Chairman

H. J. GIBBONS,
Secretary-Treasurer

GENE SAN SOUCIE,
Recording Secretary

DANIEL J. MURPHY

SIDNEY L. BRENNAN

WILLIAM A. LEE

September 20, 1956

ADMINISTRATIVE FILE
Survey - Allied Stores
X
X

Mr. Abraham Weiss, Economist
International Brotherhood of Teamsters
25 Louisiana Avenue, N.W.
Washington 1, D.C.

Dear Sir and Brother:

Enclosed in reply, to your request of September 17th, is the questionnaire on Allied Stores, filled out by the Central Conference of Teamsters Research Department.

Also enclosed is an expired contract between Local 503, St. Paul, Minnesota and Gold Rule Company, a division of Allied Stores.

Fraternally yours,

Dave Salmon x

David W. Salmon
Director of Research

DWS:mp
wdwu688
enc.

ADMINISTRATIVE FILE
Survey - Allied Stores

Statistical and Research Department

JOINT COUNCIL OF TEAMSTERS NO. 37

INTERNATIONAL BROTHERHOOD OF TEAMSTERS

1050 N. E. THIRD AVENUE PORTLAND 12, OREGON EAST 8171, EXT. 23-24

September 20, 1956

ANTHONY VAVRUS
DIRECTOR

Mr. Abraham Weiss, Chief Economist
International Brotherhood of Teamsters
25 Louisiana Avenue, Northwest
Washington 1, D. C.

Dear Mr. Weiss:

We are enclosing the form "Summary of Organization of Allied Stores in JC #37 Area" which was attached to your letter of September 17, 1956.

The Bon Marche in Eugene is a relatively new store and is not organized. There are approximately 50 employees in the store. The Bon Marche does not operate a delivery service but purchases that service from a Parcel Delivery Company.

Fraternally yours,

Anthony Vavrus

Anthony Vavrus,
Director

AV:pd
Enc/1

Teamsters Joint Council No. 32

AFFILIATED WITH THE AMERICAN FEDERATION OF LABOR AND

International Brotherhood of

TEAMSTERS, CHAUFFEURS, WAREHOUSEMEN & HELPERS *of America*

JACK J. JORGENSEN
President

JOSEPH F. O'HARE
Secretary-Treasurer

706 FIRST AVENUE NORTH, MINNEAPOLIS 3, MINNESOTA

~~FEMMOSE 1401~~ FED. 9-1431

ADMINISTRATIVE FILE___
Survey - Allied Stores
X

SEPTEMBER 20, 1956

ABRAHAM MEISS, ECONOMIST
25 LOUISIANA AVE. N.W.
WASHINGTON 1, D.C.

DEAR SIR AND BROTHER:

IN RESPONSE TO YOUR LETTER OF SEPTEMBER 17, 1956, REQUESTING INFORMATION ON ORGANIZATION OF DEPARTMENT STORES, WE ARE REFERRING YOUR LETTER TO LOCAL 638, MISCELLANEOUS DRIVERS UNION, AFFILIATED WITH OUR JOINT COUNCIL NO.32, WHO HAVE THE L. S. DONALDSON'S STORE UNDER CONTRACT.

LOCAL 638 CAN, NO DOUBT, FURNISH THE INFORMATION DESIRED.

FRATERNALLY YOURS,

TEAMSTERS JOINT COUNCIL NO.32

BY: Joseph F. O'Hare
JOSEPH F. O'HARE,
SECRETARY-TREASURER

JFO'H:
MMM
ENCL.

ADMINISTRATIVE FILE
Survey - Allied Stores

International Brotherhood of
TEAMSTERS, CHAUFFEURS
WAREHOUSEMEN & HELPERS of America
AFFILIATED WITH AMERICAN FEDERATION OF LABOR

DAVE BECK
General President

25 LOUISIANA AVENUE, N.W. • WASHINGTON 1, D. C. • STERLING 3-0525

Sept. 17, 1956

Mr. Austin G. Thompson, Secretary-Treasurer
Joint Council of Teamsters No. 23
1915 Central Avenue
Great Falls, Montana

Dear Sir and Brother:

We have been requested to prepare a summary of the extent of union organization among Allied Store operations. Allied stores is essentially a holding company conducting the nation's largest department store operation. Directly, or through subsidiaries, it operates 33 complete department stores, 7 major branch units, 33 junion department stores and 3 specialty shops.

After thorough checking all available sources here in Washington, we have been able to uncover very little as to the extent of union organization of the various operations of this company. Therefore, we request your assistance. Would you please attempt to secure the information requested in the enclosed table, which is self-explanatory, for the following operations of Allied Stores within your area:

Paris of Montana - Great Falls, Montana

There is an urgent need for this information. Your prompt and complete cooperation in this matter would be very helpful and greatly appreciated.

With best regards.

Fraternally yours,

Abraham Weiss

Abraham Weiss
Economist

AlW/jo

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ADMINISTRATIVE FILE 6

Survey - Allied Stores

International Brotherhood of
TEAMSTERS, CHAUFFEURS, WAREHOUSEMEN & HELPERS of America

DAVE BECK
General President

AFFILIATED WITH AMERICAN FEDERATION OF LABOR

25 LOUISIANA AVENUE, N.W. • WASHINGTON 1, D. C. • STERLING 3-0525

October 11, 1956

this letter was sent this date to all persons on Research Roster

Enclosed herewith is a study made on Allied Stores. We thought this might be of interest and information to you.

Also enclosed is an Internal Revenue ruling on owner-drivers. Please let me know if you want any additional information.

Fraternally yours,

Abraham Weiss

Abraham Weiss
Economist

Enclosures 2

AlW:zk

P-2024-

ADMINISTRATIVE FILE
Survey - Allied Stores
X Allied Stores
X

ALLIED STORES

Corporate Structure, Financial Status and Extent of Union Organization

Research Department
International Brotherhood
of Teamsters

October 1956

ADMINISTRATIVE FILE
Survey - Allied Stores
X Allied Stores
X

ALLIED STORES

The company was incorporated in Delaware in May 1928, as Hahn Department Stores, Inc. The present title was adopted in 1935.

Directly and through subsidiaries, the company conducts the nation's largest department store operation. It is comprised of 32 complete department stores, 7 major branch units, 33 junior department stores and 3 specialty shops. Their business is concentrated largely in the Middle East, Central and New England sections. Jordan Marsh, in Boston, is the largest unit, followed by Stern Brothers in New York.

The merchandise handled is mainly clothing and accessories for men, women and children, and general merchandise for home needs, emphasizing household appliances.

Allied Stores wholly owns Alstores Realty Corporation. This corporation arranges long term loans for new and remodeled stores, then buys the property at cost from Allied Stores and in turn, leases it back. On January 31, 1955, Alstores Realty and its consolidated subsidiaries held 172 leases, each for three years or more.

The officers of Allied Stores are as follows:

*B. E. Puckett, Chairman
Director of various Allied Stores and
Lehman Corp., Director
Pee Wee Corp., Director
Wayne Petroleum Co., President & Director
Robinson-Puckett, Inc., Director
Bankers Trust Co., NYC, Director
Twentieth Century Fox Corp., Director

*C. E. McCarthy, President
Director of various Allied Stores and
Allied Purchasing Corp., President & Director
Metasco, Inc., President & Director
Alstores Realty Co., Vice-President & Director

*E. R. Mitton, Vice President
Jordan Marsh Co., President & Director

*Albert Coons, Vice President
Pomeroys, Inc., Reading, Pa., President & Director
Lebanon County Trust Co., Vice-President & Director
No Mend Hosiery, Inc., Director
and Director of 3 additional Allied Stores

*Theodore Schleainger, Vice President

*J. H. Calvert, Vice President
Joske's of Texas, President
Alamo National Bank, Director
Trinity University, Trustee

*W. E. McCormick, Vice President

*T. R. Brouillette, Vice President
MRA Inc., President, Treasurer & Director
KOL Inc., Director

R. L. Anderson, Vice President

J. H. Reedy, Vice President

A. C. Hallan, Secretary & Treasurer

R. W. Button, Assistant Secretary

J. R. O'Hanlon, Assistant Secretary

R. W. Kuhl, Assistant Treasurer

Directors:

C. C. Anderson

C. B. Barnes, Jr.
Hemenway & Barnes, Law Firm, Partner
E & F King Co., Director
Jordan Marsh Co., Director
Rockland-Atlas National Bank of Boston, Director
Washburn Co., Director

Mrs. T. C. Davis

P. J. Ebbott
Chase Manhattan Bank, Vice-Chairman
Moore-McCormack Lines, Inc., Director
International Paper Co., Director
Oberlin (Ohio) College, Trustee & Chrm. Invest. Committee
Belding Heminway Co., Director
Discount Corp. of New York, Member Executive Com. & Director
N. Y. State Chamber of Commerce, Vice President

H. C. Flanigan
Manufacturers Trust Co., President & Director
Dollar Savings Bank, Trustee
N. Y. Fire Insurance Co., Director
Stern Brothers, Director
Hilton Hotels Corp., Director
N Y, New Haven & Hartford RR, Director
Cornell University, Trustee
General Aniline & Film Corp., Director
Anchor Hocking Glass Corp., Director
Beekman-Downtown Hospital, Director

R. R. Guthrie

R. C. Kramer
Belding Heminway Co., Chairman
Interstate Dept. Stores, Chairman
Pendleton Mfg. Co., Director
Gimbel Brothers, Director

M. P. McNair
Professor, Harvard Graduate School of Business Administration
John Wanamaker, Trustee & Director
Ed. Schuster & Co., Director
National Retail Dry Goods Assn., Director
Cambridge Mass. Trust Co., Director
Indian Head Mills, Inc., Director

Eustace Seligman
Sullivan & Cromwell, 48 Wall Street, NYC, Partner
Marine Midland Corp., Director
Marine Midland Trust Co. of N Y, Director
Federal Home Loan Bank of N Y, Director
American Motors Corp., Director

H. J. Szold
Lehman Bros., 1 William St., NYC, Partner
Bing & Bing, Inc., Director
Interstate Dept. Stores, Inc., Director
Climax Molybdenum Co., Director
Gimbel Brothers, Inc., Director
Firth Sterling, Inc., Director
General Cigar Co., Director
Brunswick-Balke-Collender Co., Director
Triarch Corp., Ltd., Director
Jewel Tea Co., Director

and all officers listed above marked (*).

Recent and Proposed Expansion

New stores opened since 1955 include:

Bon Marche -- Bellingham, Washington, in September 1955. This makes the tenth outlet for Allied Stores in the State of Washington.

Jordan Marsh -- Miami, Florida
-- Ft. Lauderdale, Florida, in 1955

Joske -- Gulfgate Shopping Center near Houston, Texas, in August 1956.

Maas Brothers -- Sarasota, Florida, on October 1, 1956. This makes five Maas Brothers stores in Florida.

New stores recently acquired by Allied Stores include:

Halle Brothers -- Canton, Ohio (2 stores) in September 1955. These are to be run by Polsky's of Akron.

Cain-Sloan Co. -- Nashville, Tennessee, in October 1955.

New stores or shopping centers to be built are as follows:

Alstores is developing a large regional shopping center to be known as Bergen Mall, in Paramus, New Jersey. This center will contain a sister store to Stern Brothers of New York City, which will be about 75% as large as the New York store.

Alstores is also developing another center north of Boston, located at Peabody, Massachusetts, which will be known as North Shore Center, which will contain another large branch of Jordan Marsh. This is scheduled to be opened in mid-1957.

In Minneapolis, it is developing another center to contain a branch of the Donaldson store. This is also scheduled for 1957 opening.

For the fall of 1956, there is scheduled an addition to Rollman's with a new suburban store to be opened in Swifton, Ohio.

On July 3, 1956, they announced that a new Bon Marche suburban department store would be built at Overlake Park, a few miles east of Seattle.

The Allied Stores consolidated balance sheet shows:

	Year Ending Jan. 31 1956	1955
Net Sales including leased departments	$581,900,823	$543,984,209
Cost of Sales	384,392,303	360,158,863
Operating Expense	162,154,730	150,350,185
Operating Income	35,353,790	33,475,161
Depreciation & Amortization	4,883,045	4,465,567
Income Taxes	15,200,000	14,100,000
Interest Expense	1,379,735	1,543,809
Net Income	13,972,103	13,230,847
Preferred Dividend	1,015,628	1,035,328
Common Dividend	7,648,752	6,604,921
Balance after Dividend	5,307,723	5,590,598
*4% Preferred Earninga	$54.39	$51.69
*Common Earnings	$4.96	$5.50
*Shares: Preferred	256,879	255,957
Common	2,612,009	2,216,709
Earned Surplus	90,885,473	85,577,750

The following ia a comparison of the first and second quarters, 1956 reporta and the six-month and 12-month periods ending July 31, 1956:

Quarters ended	Net Sales	Net Income
Apr. 30, 1956	128,801,984	1,514,371
Apr. 30, 1955	120,665,038	1,503,666
Jul. 31, 1956	135,214,048	1,443,577
Jul. 31, 1955	126,789,822	1,675,874

6 months ended	Net Sales	Net Income
July 31, 1956	264,016,032	2,957,948
July 31, 1955	247,454,859	3,179,540
12 months ended		
July 31, 1956	598,461,995	13,750,511
July 31, 1955	559,834,248	13,778,138

Extent of Union Organization

The following table summarizes the extent of union organization among Allied Stores operations. The information is incomplete; nevertheless, it is all that was presently available from a canvas of Department of Labor and National Labor Relation Board files, various Teamster Joint Councils and Research Departments, and information on hand at the International Union. The table does not include Allied's purchasing and real estate operations.

According to our present information, Teamster organization in various operations of Allied Stores is concentrated on the West Coast. Other centers with some IBT organization include the Central Conference with Minneapolis and St. Paul, Minnesota, and Cincinnati and Cleveland, Ohio. In the Eastern Conference Area, Teamsters have organized drivers and warehouse employees at the following locations: Syracuse, New York; Long Island, New York; Cambridge, Massachusetts; Pottsville and Reading, Pennsylvania; and Bridgeport, Connecticut.

At three Central States Area locations -- Muskegon and Grand Rapids, Michigan; and Springfield, Ohio, various Allied Stores units use an outside delivery service, which is Teamster organized.

Summary of Organization of Allied Stores Operating Units

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Anderaona				
Boise, Idaho	Unorganized			
Weiser, Idaho	May be Meat Cutters	#368		
, Idaho				
, Idaho				
, Idaho				
, Idaho				
Ontario, Oregon	Meat Cutters #368	2		All employees in retail market
, Wash.				
, Wash.				
, Utah				
, Utah				
Black'a (The James Black Dry Gooda Co.)				
Waterloo, Iowa	Unorganized			
Bon Marche				
Lowell, Mass.				
Eugene, Oregon	Unorganized	(Approximately 50 employees in unit)		
Walla Walla, Wash.	(RCIA lost election in 1954)			
Everett, Wash.	RCIA #448			
	IBT #38	6	1-1-59	Warehouse & Drivers
Longview, Wash.	IBT #58	7	4-1-57	Warehouse & Drivers
Northgate, Wash.	IBT #130	135	6-1-58	Warehouse, Packers, Checkers, Receiving & Shipping Clerks
Seattle, Wash.	RCIA #1207			
	IBT #342	140	6-1-58	Office Workers
	Lithographers #45	2		All litho employees
Bellingham, Wash.	(Opened September 1955)			
Tacoma, Wash.	RCIA #367			
	IBT #599	11	4-1-58	Warehouse, Shipping & Receiving Clerks
Yakima, Wash.	IBT #524	24	4-1-57	Warehouse, TV & Appliance Repairmen, Drivers
Spokane, Wash.	IBT #334	23	4-1-58	Warehouse, TV & Appliance Repairmen, Shipping & Receiving Clerks, Markers, Checkers & Packers

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Bon Marche, cont. Spokane, Wash. (continued)	(RCIA lost election in 1948)	(226 in bargaining unit)		(All employees except IBT, maintenance & repair)
	Bldg. Service Employees #202	17		Janitors, elevator operators, porters & maids
	Hotel & Restuarant Employees #400	25		All restuarant employees excluding bakery & other store employees
Bon Marche-Palace Spokane, Wash.	IBT #334	5		Warehouse, Shipping & Receiving Clerks & Servicemen
Bon Marche Ogden, Utah				
Bon Ton Lebanon, Pa.	Unorganized			
Cain-Sloan Co. Nashville, Tenn.	(Purchased in October 1955)			
Dey Bros. Syracuse, N.Y.	Bldg. Service Employees #200	33		Elevator Operators, Paper balers, Janitors, Porters, Maids
	IBT #317	16		Warehouse
L. S. Donaldson's Minneapolis, Minn	IBT #638	35	5-31-58	Drivers, Warehouse, Greasers, Furniture Finishers & Repairmen, Platform men, Belt Boys
Rochester, Minn. Rapid City, S.D.				
Fields Jackson, Mich.	Unorganized	(Approximately 9 employees)		(Warehouse)

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Gertz				
Flushing, LI, NY	IBT #804			Warehouse
Jamaica, LI, NY	IBT #804			Warehouse
(One listed at Mollis, LI, NY this may be one of the two above)	IBT #804	78		Warehouse
Mickaville, NY				
Golden Rule				
St. Paul, Minn.	RCIA #2		eff. 5-1-56	All store employees
	IBT #503	9	5-31-55	Warehouse
Guggenheimers				
Lynchburg, Va.				
Halle Bros.				
Canton, Ohio	(Purchased in September 1955)			
Meers				
Springfield, Mo.				
Marpolsheimers				
Grand Rapids, Mich.	Unorganized			
Muskegon, Mich.	Unorganized (May be known as Hardy-Herpolsheimer)			
Jordan Marsh				
San Diego, Cal.				
Boston, Mass.	RCIA #1291	2500	1-31-53	Salespersons exclude people with less than 90 days & ALL SUBURBAN STORES
Cambridge, Mass.	IBT #25)	200	5-30-55	(Warehouse, Drivers, Mechanics, Garage Men
Quincy, Mass.	IBT #25)			(
	IBT #25)			(
	RCIA #1291			All Outside major appliance salesmen
Miami, Fla.	(Opened in 1955)			
Ft. Lauderdale, Fla.	(Opened in 1955)			

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Jordan of Houston Houston, Tex. Gulfgate Shopping Center, Houston, Tex.	(Opened August 1956)			
Jordan of Texas San Antonio, Tex.				
Kensington Co. Jackson, Miss				
Laubecks Easton, Pa.				
Levy's Savannah, Ga.				
Maas Brothers				
Lakeland, Fla.	Unorganized			
St. Petersburg. Fla.	Unorganized			
Tampa, Fla.	Unorganized			
Sarasota, Fla.	Unorganized (2 locations. (Opened October 1, 1956)		Franklin & Tack and Store for Homes)	
(There is a warehouse for Maas Brothers in Tampa with approximately 75 employees.)				
Meyers Greensboro, N.C.				
Morehouse-Fashions Columbus, Ohio				
Mullers				
Lake Charles, La.				
Sulmer-DeRidder, La.				
New Castle Dry Goods Co. New Castle, Pa.	Unorganized			

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
O'Neills Baltimore, Md.				
Paris of Montana Great Falls, Montana	RCIA #57 IBT #45	Appr. 75 5	9-57 8-15-56	Retail Clerks Warehouse & Drivers
Pecks Kansas City, Mo.				
Polskys Akron, Ohio	Unorganized			
Pomeroys Harrisburg, Pa.	Unorganized	(18 warehouse employees in bargaining unit under IBT Local 776 jurisdiction)		
Pottsville, Pa.	IBT #429	6		Drivers, Helpers & Warehouse
Reading, Pa.	IBT #429	8		Drivers, Helpers Platform men
Wilkes-Barre, Pa.	Unorganized	(18 warehouse employees in bargaining unit under IBT Local 401 jurisdiction)		
Levittown, Pa.				
Quackenbush Paterson, N. J.				
Reads Bridgeport, Conn.	IBT #191	12		Drivers, Warehouse
Robinson-Schwenn d/b/a Dentons Hamilton, O.	(RCIA lost election in 1949)			
Mollmann Cincinnati, O.	RCIA #1594 IBT #100	674 15		All store employees Warehousemen
John Boss Middletown, O.				

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Sterling-Lindner-Davis Cleveland, O.	IBT #392	27	6-1-58	Warehouse, Drivers, Helpers, Shipping Clerks
Sterns New York, NY	Retail, Wholesale & Dept. Store Employees #5	1400		
	Bldg. Service Employees #32-B	15		Starters, Elevator Operators
Great Neck, NY				
Titche-Goettinger Dallas, Texas	Unorganized	(Retail Clerks -- approx. 375 Cafeteria -- approx. 25 Salvage Crew -- approx. 25 Warehouse, Drivers & Office -- approx. 75)		
Troutmans Butler, Pa.				
Connellsville, Pa.				
Dubois, Pa.				
Greensburg, Pa.				
Indiana, Pa.				
Latrobe, Pa.				
New Castle, Pa.	Unorganized			
Warren, Pa.	Unorganized			
Waites Pontiac, Mich.	Retail Clerks			Inside Employees
Wrens Springfield, O.	Unorganized.			

The following information was received regarding stores which hire delivery service:

Fields Jackson, Mich.	Unorganized	(They use a city delivery company. Three employees are involved as drivers and helpers.)		
Herpolsheimer Muskegon Service Co. Muskegon, Mich.	IBT #527	3	5-30-58	Drivers & Warehouse

Name and Location of Store, Warehouse, Shop, etc.	Bargaining Agent (National Union & Local Number)	No. of Workers Covered by Contract	Expiration Date of Contract	Scope of Bargaining Unit (Type of Workers Covered)
Herpolshiemer Retail Service Co. Grand Rapids, Mich.	IBT #406	20	2-1-58	Drivers & Warehouse
Wrena Springfield, O.	IBT #654 (They use a city delivery company which is included under the IBT Central States Local Cartage Agreement.)			

10-8-56

ADMINISTRATIVE FILE
Survey - Allied Stores

W. L. PILAND
SECRETARY-TREASURER AND
BUSINESS MANAGER
RI. 1456

J. M. LACY
PRESIDENT AND BUSINESS
REPRESENTATIVE
RI. 1456

Dallas General Drivers, Warehousemen and Helpers

AFFILIATIONS
LOCAL
TEAMSTERS JOINT COUNCIL NO. 80
SOUTHERN CONFERENCE OF TEAMSTERS
TEXAS CONFERENCE OF TEAMSTERS
DALLAS CENTRAL LABOR COUNCIL
BUILDING TRADES COUNCIL

LOCAL UNION NO. 745
1727 YOUNG ST. DALLAS, TEXAS

AFFILIATIONS
INTERNATIONAL BROTHERHOOD OF TEAMSTERS,
CHAUFFEURS, WAREHOUSEMEN AND HELPERS
AND
NATIONAL
AMERICAN FEDERATION OF LABOR – CIO
TEXAS STATE FEDERATION OF LABOR – CIO

October 1, 1956

Mr. Abraham Weiss
Economist
25 Louisiana Avenue, Northwest
Washington 1, D. C.

With reference to your letter of September 17, 1956, pertaining to information concerning operations of Allied Stores, Inc. in the jurisdiction of Joint Council No. 80.

Joint Council No. 80 is comprised of Local Unions No. 577, Amarillo, Texas; Local Union No. 583, Abilene, Texas; Local Unions No. 47 and 767, Fort Worth, Texas, Local Union No. 745, Dallas, Texas and Local Union No. 583, Shreveport, Louisiana. I have contacted all respective Locals in Joint Council No. 80 and they are unable to find any stores, Allied or subsidiaries, operating within the jurisdiction of their Local Unions.

In Dallas, Texas, concerning Titche-Goettinger. They have a very large retail department store--headquarters, Main, Elm and St. Paul Streets. They have a warehouse at 5102 Peeler.

The department store on Main, Elm and St. Paul Streets has approximately 375 employees consisting of retail clerks. Salvage people in the basement consist of approximately 25 people and they have a cafeteria with approximately 25 people. The rest of the employees, are in a very large majority woman. The department store on Main, Elm and St. Paul Streets consists of seven floors and a basement.

Mr. Abraham Weiss--2 October 1, 1956

The warehouse, 6102 Fowler, consists of approximately 75 employees--truck drivers, warehousemen and and office employees. We do not know what per cent are male or female. Drivers starting rate is $57.50 per week. They operate approximately 30 trucks. They have 5 gates in which to enter or leave the warehouse property.

Efforts have been made in the past to organize this warehouse. The turnover is very rapid, with the exception of a few employees, in our estimation approximately 15 or 20 who are very old in age--50 to 60 years old, who have been with the company for some 10 to 15 years. At this time we have had no encouragement other than from some of the younger employees, which in many cases, does not stay with the company more than 30 to 60 days.

I take this opportunity to apologize for the delay in answering your correspondence of September 17th, pointing out that in the Western part of the country such research is very difficult for the Local Unions in that territory. The towns are very far apart and the Local Unions have a very small staff representing them.

If further information is needed would appreciate your advising us.

Fraternally yours,

W. L. Piland

W. L. Piland
Secretary-Treasurer
and Business Manager
Joint Council No. 80

WLP:AW
OSIU#45
cc: Mr. H. W. Miller
Southern Conference of Teamsters
Local Union No. 47
Local Union No. 568
Local Union No. 577
Local Union No. 583
Local Union No. 745
Local Union No. 747

ADMINISTRATIVE FILE
Survey - Allied Stores

MICHIGAN CONFERENCE OF TEAMSTERS
International Brotherhood of Teamsters, Chauffeurs,
Warehousemen and Helpers of America
2741 TRUMBULL AVENUE
DETROIT 16, MICH.

JAMES R. HOFFA
PRESIDENT

F. E. FITZSIMMONS
SECRETARY-TREAS.

September 28, 1956

Mr. Al Weiss
Economist
25 Louisiana N. W.
Washington 1, D. C.

Dear Al:

We have made surveys on all of our local unions, and find that there are no other Allied Store Operations than those indicated in the survey returned to you last week.

Sincerely,

Duane Johnson
DJ

DJ/db

Duane Johnson

ADMINISTRATIVE FILE
Survey - Allied Stores

MICHIGAN CONFERENCE OF TEAMSTERS

International Brotherhood of Teamsters, Chauffeurs,
Warehousemen and Helpers of America
2741 TRUMBULL AVENUE
DETROIT 16, MICH

JAMES R. HOFFA
PRESIDENT

F. E. FITZSIMMONS
SECRETARY-TREAS.

September 25, 1956

Mr. Al Weiss
Economist
25 Louisiana N. W.
Washington 1, D. C.

Dear Al:

Enclosed is a letter concerning the Fields Department Store, a participant in the Allied chain.

This gives more accurate and current information on the Allied survey.

Sincerely,

Duane

Duane Johnson

DJ/db

Info said wasn't completely accurate

JAMES L. McCANN
Secretary-Treasurer
Phone: ST 2-8201

TRUCK DRIVERS UNION

LOCAL 164 INTERNAT'L BRO. T. C. W. & H.
184 COOPER STREET
Office Phone: ST 2-8201
JACKSON • MICHIGAN

ADMINISTRATIVE FILE
Survey-Allied Stores
X

September 21, 1956.

Mr. Duane Johnson
Michigan Conference of Teamsters
Reaerach Depatment
2741 Trumbull AVe.
Detroit 16, Michigan

Dear Sir and Brother:

The information you desire on L.H. Field Company, Jackson, Michigan is as follows:

1 - Roughly - 9 warehousemen

2 - They sub-contract their deliveries and their working force comprises of 2 drivers and 1 helper.

3 - All people concerned are non-union.

Fraternally yours,

TRUCK DRIVERS UNION
Local No. 164

James McCann

James McCann
Sec'y. Treas.

JMc:en

ADMINISTRATIVE FILE

MICHIGAN CONFERENCE OF TEAMSTERS

Brotherhood of America

DETROIT 16, MICH

JAMES R. HOFFA

September 21,

Mr. Al Weiss
Economist
25 Louisiana N. W.
Washington 1, D. C.

Dear Al:

Enclosed you will find the summary of Allied Stores.

The Fields Department Store, of Jackson, Michigan, is to the best of our knowledge, unorganized. Deliveries are handled through a city delivery company.

Herpolsheimers Department Store, of Muskegon and Grand Rapids, have delivery services with names separate from their own. In the case of Muskegon, the delivery service company is called the Muskegon Service Company. In Grand Rapids, the delivery company is called the Retail Service Company.

Wait's Department Store, of Pontiac, Michigan employs a city delivery service to deliver their goods. The Retail Clerk Union has organized the inside employees in that store.

Please let me know if you desire to know the names of the delivery companies handling deliveries for Fields, and Wait's Department Stores, and the attendant information concerning members, expiration dates, and etc...

Sincerely,

DJ/db

Duane Johnson

ADMINISTRATIVE FILE
Survey - Allied Stores
X
X

Statistical Department

JOINT COUNCIL OF TEAMSTERS No. 28

552 Dexter Way • Seattle 9, Washington • ELiot 2544

WALTER H. BRIEM
Director

September 21, 1956

Mr. Abraham Weiss, Economist
International Brotherhood of Teamsters
25 Louisiana Avenue, N. W.
Washington 1, D. C.

Dear Mr. Weiss:

In reply to your letter of September 17, we are enclosing the summary which you requested.

You have asked for information on the Northgate Company. The Northgate Company is the Bon Marche and is merely a location rather than an enterprise of the Allied Stores. Consequently, you will note that Bon Marche, Northgate, is a branch of the Bon Marche, Seattle, and there is no separate contract written for this local, there being only one contract for both Seattle Bon Marche stores.

Neither do we have any record of D. M. Read, Inc. If there is such a store in the jurisdiction of Joint Council No. 28, we do not have any labor agreement with them as such.

If any further information is required, please do not hesitate to write.

Yours very truly,

Walter H. Briem

Walter H. Briem

WHB:ab

Enc.

CENTRAL CONFERENCE OF TEAMSTERS

1127 PINE STREET
ST. LOUIS 1, MO.

ST. LOUIS
CEntral 1-6722

DETROIT
WOodward 1-6454

Executive Board

J. R. HOFFA,
Chairman

JOHN T. O'BRIEN,
Vice-Chairman

H. J. GIBBONS,
Secretary-Treasurer

GENE SAN SOUCIE,
Recording Secretary

DANIEL J. MURPHY

SIDNEY L. BRENNAN

WILLIAM A. LEE

September 20, 1956

ADMINISTRATIVE FILE ___
Survey - Allied Stores
X ___
X ___

Mr. Abraham Weiss, Economist
International Brotherhood of Teamsters
25 Louisiana Avenue, N.W.
Washington 1, D.C.

Dear Sir and Brother:

Enclosed in reply, to your request of September 17th, is the questionnaire on Allied Stores, filled out by the Central Conference of Teamsters Research Department.

Also enclosed is an expired contract between Local 503, St. Paul, Minnesota and Gold Rule Company, a division of Allied Stores.

Fraternally yours,

Dave Salmon x

David W. Salmon
Director of Research

DWS:mp
wdwu688
enc.

ADMINISTRATIVE FILE
Survey - Allied Stores

Statistical and Research Department

JOINT COUNCIL OF TEAMSTERS NO. 37

INTERNATIONAL BROTHERHOOD OF TEAMSTERS

1050 N. E. THIRD AVENUE PORTLAND 12, OREGON EAST 8171, EXT. 23-24

September 20, 1956

ANTHONY VAVRUS
DIRECTOR

Mr. Abraham Weiss, Chief Economist
International Brotherhood of Teamsters
25 Louisiana Avenue, Northwest
Washington 1, D. C.

Dear Mr. Weiss:

We are enclosing the form "Summary of Organization of Allied Stores in JC #37 Area" which was attached to your letter of September 17, 1956.

The Bon Marche in Eugene is a relatively new store and is not organized. There are approximately 50 employees in the store. The Bon Marche does not operate a delivery service but purchases that service from a Parcel Delivery Company.

Fraternally yours,

Anthony Vavrus

Anthony Vavrus,
Director

AV:pd
Enc/1

Teamsters Joint Council No. 32

AFFILIATED WITH THE AMERICAN FEDERATION OF LABOR AND

International Brotherhood of

TEAMSTERS, CHAUFFEURS, WAREHOUSEMEN & HELPERS *of America*

JACK J. JORGENSEN
President

JOSEPH F. O'HARE
Secretary-Treasurer

706 FIRST AVENUE NORTH, MINNEAPOLIS 3, MINNESOTA

~~FEMMOSE 1401~~ FED. 9-1431

ADMINISTRATIVE FILE___
Survey - Allied Stores
X

SEPTEMBER 20, 1956

ABRAHAM MEISS, ECONOMIST
25 LOUISIANA AVE. N.W.
WASHINGTON 1, D.C.

DEAR SIR AND BROTHER:

IN RESPONSE TO YOUR LETTER OF SEPTEMBER 17, 1956, REQUESTING INFORMATION ON ORGANIZATION OF DEPARTMENT STORES, WE ARE REFERRING YOUR LETTER TO LOCAL 638, MISCELLANEOUS DRIVERS UNION, AFFILIATED WITH OUR JOINT COUNCIL NO.32, WHO HAVE THE L. S. DONALDSON'S STORE UNDER CONTRACT.

LOCAL 638 CAN, NO DOUBT, FURNISH THE INFORMATION DESIRED.

FRATERNALLY YOURS,

TEAMSTERS JOINT COUNCIL NO.32

BY: Joseph F. O'Hare
JOSEPH F. O'HARE,
SECRETARY-TREASURER

JFO'H:
MMM
ENCL.

ADMINISTRATIVE FILE
Survey - Allied Stores

International Brotherhood of
TEAMSTERS, CHAUFFEURS
WAREHOUSEMEN & HELPERS of America
AFFILIATED WITH AMERICAN FEDERATION OF LABOR

DAVE BECK
General President

25 LOUISIANA AVENUE, N.W. • WASHINGTON 1, D. C. • STERLING 3-0525

Sept. 17, 1956

Mr. Austin G. Thompson, Secretary-Treasurer
Joint Council of Teamsters No. 23
1915 Central Avenue
Great Falls, Montana

Dear Sir and Brother:

We have been requested to prepare a summary of the extent of union organization among Allied Store operations. Allied stores is essentially a holding company conducting the nation's largest department store operation. Directly, or through subsidiaries, it operates 33 complete department stores, 7 major branch units, 33 junion department stores and 3 specialty shops.

After thorough checking all available sources here in Washington, we have been able to uncover very little as to the extent of union organization of the various operations of this company. Therefore, we request your assistance. Would you please attempt to secure the information requested in the enclosed table, which is self-explanatory, for the following operations of Allied Stores within your area:

Paris of Montana - Great Falls, Montana

There is an urgent need for this information. Your prompt and complete cooperation in this matter would be very helpful and greatly appreciated.

With best regards.

Fraternally yours,

Abraham Weiss

Abraham Weiss
Economist

AlW/jo

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